

WPE™ EXHIBIT SPACE APPLICATION

October 15 & 16, 2020

Wood Pro Expo The Warehouse Hotel at the Nook – Lancaster County, PA

INSTRUCTIONS: Print this application and complete all sections. Sign & return this application with a payment made payable to Wood Pro Expo Lancaster 2020, Atten: Lewis Goldman 2730 Loch Raven Road, Baltimore, MD 21218. A copy of the application can also be e-mailed to lewis@woodproexpo.com or Faxed to 410-467-3377. Applications must include a payment as noted in Item 1 below. Upon assignment of space, a booth space confirmation will be returned to you.

Company Name	E-mail
Contact Name	Website
Title	Marketing Contact (name, if different than above)
Address	Title
City/State/Zip	Phone
Country	Email

1. EXHIBIT SPACE RENTAL

Size	Before 4/10/2020	After 4/10/2020
100 - 300 sq ft.	\$18.50/sq ft	\$19.50/sq ft
400 - 799 sq ft.	\$17.00/sq ft	\$18.00/sq ft
800 + sq ft.	\$15.50/sq ft	\$16.50/sq ft
Running Machine package / add \$500 / contact for details		
Classic Machine package / add \$500 / contact for details		

A 50% deposit of the total space rental charges must be enclosed with this application. 25% of total due June 15, 2020. Final 25% of total due Aug. 14. Applications received after Aug. 14, 2020 must include full payment.

CANCELLATION POLICY: All requests for cancellation of booth space must be received in writing. If space is reduced, the net reduction of space will be treated as a cancellation of that space. If Expo Management receives a written request of cancellation of space on or before June 15, 2020, the exhibitor will be eligible for a full refund minus a \$300 processing fee for each 100 square feet of booth space canceled in the Expo. No refunds will be made after August 14, 2020.

Please specify booth numbers for your choices of exhibit space in order of preference. Select different areas of the show floor.

1) _____ 2) _____ 3) _____

On or after 8/14/2020, submit application with total amount

2. Locate our exhibit NEAR (list company names):

3. Locate our exhibit AWAY from:

4. ELECTRICAL AND COMPRESSED AIR REQUIREMENTS

Please check if you need information on Compressed Air

Size	Before 10/2/2020	After 10/2/2020
120 single phase	\$100	\$125
208 three phase 100 amp	\$300	\$325
208 three phase 60 amp	\$300	\$325
208 three phase 20 amp	\$300	\$325

5. BOOTH LOCATION

Do you prefer location over a corner? yes no

For booth assignment purposes, please indicate your product category:

- Woodworking Equipment Software Wood Components
- Hardware & Accessories Other _____

6. PAYMENT

All payments must be made by check payable to Wood Pro Expo Lancaster, LLC.

_____ x _____ (booth size) = _____ sq.ft x _____ (rate) = \$ _____

Check here for Running Machinery package
(min. 400 sq. ft. required) = \$500 \$ _____

Electrical Requirements = \$ _____

Optional Sponsorships/Advertising = \$ _____

Total Amount Enclosed = \$ _____

Authorized Signature (Exhibitor) Date

APPLICATIONS RECEIVED WITH OUT AN AUTHORIZED SIGNATURE AND/
OR PAYMENT WILL NOT BE PROCESSED.

7. WE AGREE TO ABIDE BY ALL RULES AND REGULATIONS GOVERNING THE EXPO AS PRINTED ON THE REVERSE SIDE HEREOF AND WHICH ARE PART OF THIS APPLICATION. ACCEPTANCE OF THIS APPLICATION BY THE WOOD PRO EXPO CONSTITUTES A CONTRACT

FOR OFFICE USE ONLY

Date Received _____ Check # _____ Space Assigned _____ Sq. Ft. _____ Accepted By _____ Date _____

Wood Pro Expo Lancaster • Exhibit Rules and Regulations

Wood Pro Expo and their authorized representatives are hereinafter re-ferred to as “Expo Management.”

Exhibitor agrees to use and occupy said space at the rental provided and for the purpose of exhibiting, subject to the conditions set forth herein, and to Expo rules and regulations between Expo Management and the convention center, which are hereby expressly incorporated herein by reference as though set forth herein in full.

CANCELLATIONS AND REFUNDS: Except as expressly set forth in this paragraph, Expo Management shall make no refunds of monies paid pursuant to Item 1. If an exhibitor's written notice of cancellation is received by June 15, 2020, then Expo Management shall refund to the exhibitor an amount equal to the amount the exhibitor has already paid less a \$300 processing fee for each 100 square feet of booth space canceled in the Expo. Under no circumstances will a refund be made if cancellation occurs after August 14, 2020. If the Expo is canceled or postponed by reason of an Act of God, catastrophe, or other occurrence beyond the control of Expo Management, exhibitor shall be refunded that portion of its payment which has been made for the Expo.

PRODUCTS DISPLAYED: Products or services exhibited must be for use in or related to the Woodworking or Furniture Supply industry. Expo Management reserves the right to refuse space and will act as the sole judge of applicability and fitness of exhibits.

SPACE ASSIGNMENT: All or any of the space herein above designated is subject to reassignment and rearrangement by Expo Management for any reason.

USE OF SPACE, SUBLETTING OF SPACE: No exhibitor shall assign, sublet, or share the space allotted with another business or firm unless approval has been obtained in writing from Expo Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor's display, parent or subsidiary companies excepted.

EXHIBITOR REPRESENTATION: Exhibitor agrees to appoint a duly authorized representative to have responsibility for and be in attendance at its exhibit during Expo hours. No one under 16 years old will be admitted to the Expo at any time.

REASONABLE SIGHTLINE RULE: For a 10' x 10' booth, sidewalls or any other object or projection may not extend out from the backwall at the 8' height for more than 5' from the backwall.

The rules and regulations are based on the physical characteristics of the hall, the wish to be equally fair to all exhibitors, and the safety of all concerned. Exhibitors who have special needs which require variance from these guidelines must submit a written request to the Expo Management Office for approval at least 60 days prior to the conference. Any questions concerning the regulations should be e-mailed to Expo Management at lewis@woodproexpo.com.

Expo Management reserves the right to require an exhibitor to alter the exhibit before the expo or on site. Necessary changes are to be made at the exhibitor's expense and are subject to the approval of expo management.

MANAGEMENT LIABILITY: Neither Expo Management nor convention center, their agents or employees, shall be liable for any damage to property or loss of business to exhibitor or any person using its allocated space, or for loss by theft or other means.

INDEMNIFICATION: Exhibitor on behalf of its employees, agents, servants, customers and guests will protect, indemnify, defend and save harmless Expo Management, convention center, and their agents, against and from any penalty or damage imposed for any violation of any laws or ordinances occasioned, caused, or contributed to by any willful or negligent act of exhibitor, their employees, agents, or servants. Exhibitor on behalf of itself, its employees, agents, servants, customers and guests, will at all times protect, indemnify, defend and save harmless Expo Management, convention center, and their agents, against and from any and all loss, cost, claim, liability, damage or expense arising out of or from any accident or other occurrence in connection with the use or occupation by exhibitor of said space, causing injury to any person or property whomsoever, occasioned, caused or contributed to by any willful or negligent act of exhibitor, their employees, agents, or servants. Exhibitors must maintain a liability policy at the minimum of \$1 million with Expo Management, convention center and their agents listed as additional insured.

DEFAULTS: If exhibitor defaults in any of its obligations under this agreement, including any rule or regulation promulgated pursuant to this agreement, Expo Management may, without notice, terminate this agreement; retain all monies received on account of rental as liquidated damages, and remove said exhibitor, its employees, agents, or servants and all of its merchandise and personal property from space contracted for and from the Exposition Hall.

BINDING OF CONTRACT: This agreement shall not be binding until accepted by Expo Management. Exhibitor shall not be entitled to exhibit unless the space rental has been paid in full.

RETAIL SALE OF GOODS & SERVICES: Retail sales may be permitted in the hall, but it is the sole responsibility of the exhibitor to comply with Federal, State and Local Laws, Regulations and Ordinances concerning such sales, including tax and license fees. Exhibitor agrees to hold Expo

Management, and the convention center harmless with respect to such compliance.

LABOR: Exhibitors are required to observe all contracts in effect between Expo Management, service contractors, hall and the labor organizations involved.

CARE OF BUILDING AND EQUIPMENT: Exhibitors or their agents shall not injure or deface any part of the exhibit building, the booths, or booth contents or expo equipment and decor. When such damage appears, the exhibitor is liable to the owner of the property so damaged.

ADMISSION: Admission is open to adults affiliated with the industry served by the Exhibition. No one under 16 years of age will be admitted to WPE. Management shall have sole control over admission policies at all times.

PHOTOGRAPHY: The taking of photographs at WPE is strictly prohibited except for booth photography contracted through the Official Show Photographer and accredited members of the press. An Exhibitor or Attendee may not photograph or video tape the exhibits or products of other Exhibitor without their written permission. Photographs, images and photographic devices will be confiscated and those individuals in violations of this rule may be escorted from the Show and their show credentials revoked. Exhibitor wishing to make their own arrangements for photographing of their exhibit must notify Show Management in advance of the show and whose permission shall not be unreasonably withheld.

INSURANCE: Exhibitor shall purchase commercial general liability insurance, placed with the financial stable insurance carrier, which insures Exhibitor's operations and obligations under this agreement. Said policy shall have limits of no less than \$1,000,000 per occurrence. Exhibitor shall cause Management to be named as an Additional Insured under the foregoing policy. The foregoing insurance is a minimum requirement and shall in no way limit the liability of Exhibitor. Exhibitor shall furnish evidence satisfactory to Management that Exhibitor has secured and in maintaining the foregoing insurance policy.

ELECTRICAL SAFETY: All wiring for displays and fixtures must conform to the applicable standards established by various government agencies and standard fire inspection ordinances. All display wiring must exhibit the seal and /or such other seals of official approving agencies as may be required at the site of the exhibition.

SAFETY & FIRE LAWS: All applicable fire and safety laws and regulations must be strictly observed by the Exhibitor. Cloth decorations must be flameproof. Exhibitor must comply with local fire department and underwriters rules. Crowding will be restricted. Aisles and fire exits must not be blocked by exhibits. No decorations of paper, pine boughs, leafy decoration, or tree branches are allowed. Acetate and most rayon drapes are not flameproof and may be prohibited. No storage behind exhibits is provided or permitted.

SOUND LEVEL: Exhibitor are required to provide on request hearing protection devices to booth personnel, surroundings Exhibitors and visitors to their booth. Mechanical or electrical devices, which produce sound, must be operated in a manner to minimize any disruption to other Exhibitor. Management reserves the right to determine the acceptable sound level in all such instances and to require that corrective action be taken.

LOTTERIES CONTESTS: The operation of games of chance or lottery devices, or the actual or simulated pursuit of any recreational pastime is permitted only to the extent permitted by applicable law and on the written approval from Management. No Exhibitor shall conduct any presentation of awards or prizes during the WPE that relates to competition by students, professionals, or manufactures for furniture design and/or machinery or supplies that are technically innovative, without written approval of Managements.

ALCOHOLIC BEVERAGES: No alcoholic beverages may be served from any exhibits space.

NON-WAIVER: No delay or failure on the part of Expo Management in exercising any right hereunder shall operate as a waiver of any right of Expo Management except to the extent specifically waived in writing.

CHOICE OF LAW, JURISDICTION, VENUE, WAIVER OF JURY TRIAL: This Contract shall be governed by the laws of the State of Maryland exclusive of its conflicts of laws provisions. Any claim arising out of or in connection with this Contract may only be brought in any state or federal court of competent subject matter jurisdiction located in Maryland, and the Exhibitor agrees to personal jurisdiction and venue solely and exclusively in such courts. EACH OF THE PARTIES WAIVES THEIR RESPECTIVE RIGHT TO A TRIAL BY JURY IN ANY ACTION ARISING OUT OF OR IN CONNECTION WITH THIS CONTRACT.

OTHER REGULATIONS: These rules and regulations are part of the contract for space, which becomes effective upon the acknowledgment of the receipt of the Application for Exhibit Space and appropriate deposit. Expo Management reserves the right to make such additional conditions, rules, and regulations as it deems necessary to ensure the success of the exhibit. All amendments that may be so made shall be equally binding on all parties affected by them, as are the original regulations.